

DESTIA

BUILDING THE BIGGER PICTURE

INTERIM REPORT JANUARY-MARCH 2013



Destia Group's interim report for January–March 2013

REVENUE DECREASED, ORDER BOOK INCREASES AND CASH POSITION REMAINED STRONG

- Revenue decreased by 20 per cent and was MEUR 78.1.
- Operating result fell compared to the reference period and was MEUR -2.2.
- Cash position remained strong.
- Order book increased by 19 per cent compared to the end of 2012 and stood at MEUR 713.5.
- Number of accidents resulting in absence from work record-low.
- Continuous human resource development on focus.
- Destia Group's 2013 revenue and operating profit are expected to settle at the level of the previous year.

| Group's key figures (IFRS), MEUR | 1-3/2013 | 1-3/2012 | 1-12/2012 |
|--|----------|----------|-----------|
| Revenue, continuing operations | 78.1 | 98.1 | 507.3 |
| Operating result, continuing operations | -2.2 | 0.2 | 14.0 |
| % of revenue | -2.9 | 0.2 | 2.8 |
| Result for the period, continuing operations | -1.9 | -0.1 | 11.1 |
| % of revenue | -2.5 | -0.1 | 2.2 |
| Result for the period | -0.3 | -0.9 | 10.8 |
| Equity ratio, % | 39.1 | 28.7 | 35.2 |
| Net gearing, % | -25.2 | -3.9 | -40.5 |
| Average personnel | 1 462 | 1 580 | 1 591 |
| Order book at the end of period | 713.5 | 731.4 | 600.8 |

Operating environment

Uncertainty in the economy continued during the reporting period. The uncertainty caused by the euro zone crisis had a negative effect on the economic operating environment and the availability of financing also in infrastructure construction. The economic conditions of the civil engineering sector were affected by the general economic development, the public sector financial deficit, the level of costs that has remained high, and the decline in house-building construction.

No major projects were started during the reporting period. In its discussion on spending limits in March, the government confirmed the frame for public economy for 2014–2017. The decision verified the commencing of the projects mentioned in the transport policy report during the government's term of office. The size of the programme is €1.0 billion and it includes such projects as E18 Hamina–Vaalimaa including Vaalimaa waiting terminal for truck transportation, National Road 3 Tampere–Vaasa (at Laihia), National Road 5 Mikkeli–Juva, National Road 6 Taavetti–Lappeenranta, National Road 8 Turku–Pori, ground frost and soft-land reparations in main railway tracks, the upgrading and electrification of the Ylivieska–Iisalmi–Kontiomäki railway section, the upgrading of Ring Road I, the improvement of Ring Road III (E18), the capacity amendment in Helsinki–Riihimäki railway, National Road 22 Oulu–Kajaani, National Road 4 in Rovaniemi, and the upgrading of Helsinki Railway Yard. Commencing of the time table will be concluded during the spring. In addition, the government decided to allocate funding to the day-to-day maintenance of the traffic network.

Cost development in the civil engineering sector levelled out in the reporting period in comparison with 2012. According to Statistics Finland, costs in civil engineering industry increased by 0.9 per cent between March 2012 and March 2013.

The Confederation of Finnish Construction Industries RT (CFCI) anticipates a reduction of 2 per cent in civil engineering in 2013. Private investments in infrastructure construction are expected to decline more than civil engineering in general. Dull development is expected to continue in 2014 as well, as there are no major projects in the pipeline for 2013. The volume of infra maintenance turned down in 2010 and continues to decline during the year.

Order book and orders received

In the challenging market environment, Destia has paid special attention to client management, and the Group's order book developed favourably in the reporting period. The comparable order book was MEUR 713.5 (731.4) at the end of March. The order book increased by 19 per cent compared to the end of 2012.

During the reporting period, Destia won the construction contract put out to tender by Länsimetro for the tunnel section between Keilaniemi and Lauttasaari. The contract includes construction and structural engineering work of the metro tunnel over a 4 km distance between Keilaniemi and Lauttasaari. Work on the contract began in early March and is expected to be completed in September 2014.

Destia won the contract put out to tender by the Finnish Transport Agency for the construction of a double track in the Riippa–Eskola track section. The contract entails the renovation of old track and the construction of new track over a 30 km distance. The contract also includes the construction of new linesides, bridges, service and private roads as well as the conversion of the track's electrification system to conform to double-track requirements. The contract is expected to be completed in November 2016.

Destia won the maintenance contract for bridges put out to tender by the Uusimaa Centre for Economic Development, Transport and the Environment. The contract includes the repair of 21 bridges mainly in the capital region and is expected to be completed during 2013.

Destia won the first-phase contract for street, municipal engineering and block construction in the Lakari industrial and logistics area to be built in Rauma. The contract started in February 2013, and is expected to be completed in spring 2014.

In the first round of the public tendering for regional main road maintenance contracts, Destia won three regional contracts out of four. The contracts won at Huittinen, Jämsä and Pudasjärvi–Taivalkoski are five years in duration.

In addition, Destia won multiple different projects of varying sizes and durations in different parts of Finland.

Revenue

In the reporting period, Destia's revenue from continuing operations was MEUR 78.1 (98.1). The decrease in revenue particularly resulted from a decrease in regional main road maintenance contracts and some major projects that were on-going in the reference period. The volumes in the reporting period were also low due to seasonality of construction.

Other operating income amounted to MEUR 1.3 (0.8). The growth was impacted by the decrease in environmental liability provisions.

Result

Operating result from continuing operations was MEUR -2.2 (0.2). The operating result weakened mainly due to decrease in revenue.

Group net financial costs decreased to MEUR 0.3 (0.6), which amounted to 0.4 per cent (0.6) of revenue. The reduction in financial costs was attributable to the decrease in interest-bearing net liabilities. Income taxes in the reporting period were MEUR 0.6 positive (0.3).

The Group's result for the period, MEUR -0.3 (-0.9), improved compared to the reference period due to decrease of MEUR 1.7 in provisions related to guarantee liabilities in Norway.

Balance sheet and cash flow

Total assets on the consolidated balance sheet were MEUR 205.0 (242.0) at the end of the reporting period. Return on investment (ROI) was 13.8 per cent (-1.4), equity ratio was 39.1 per cent (28.7), and gearing was -25.2 per cent (-3.9).

As a result of seasonality and successful working capital management, the development of operating cash flow was stronger than expected in the end of 2012. Because of this, operating cash flow during the reporting period was weaker compared to the reference period. The cash flow of the reporting period comprised net operating cash flow of MEUR -11.7 (9.8), net investment cash flow of MEUR -24.2 (0.7) and financial cash flow of MEUR 0.0 (0.0).

The Group's financial position remained good. In the end of the reporting period, cash and cash equivalents in the balance sheet were MEUR 25.2 (64.2) and investments held-to-maturity were MEUR 25.0 (0.0). The Group's Commercial Paper programme of MEUR 150 and short-term credit facilities of MEUR 31.1 were not in use (0.2 in use). The amount of interest-bearing liabilities remained at the same level as in the end of 2012, and was MEUR 32.8 (61.9) at the end of the reporting period. Of all loans, 0.9 per cent (1.2) were short-term and 99.1 per cent (98.8) long-term. Interest-bearing net debt in the end of the reporting period was MEUR -17.4 (-2.3), meaning that the company was free of net debt.

Investments and company acquisitions

Gross investments during the first quarter of the year totalled MEUR 0.7 (0.3), which amounted to 0.9 per cent (0.3) of revenue. The investments were mainly equipment-related.

Personnel

The Group's average number of personnel during the reporting period was 1,462 (1,580). At the end of March, the number of personnel was 1,456 (1,551), of which permanent employees totalled 1,384 (1,478) and temporary employees 72 (73). Due to the seasonality of the business, the number of personnel varies during the year and is lowest during winter.

During the reporting period, Destia continued investments in human resources development. More than 700 Destia employees have taken part in TahTo training, which supports superior and performance management. Investments in occupational safety were evident in improvement in accident frequency. Accident frequency fell by 75 per cent and was 6.2 occupational accidents per million working hours (25.9) at the end of the reporting period.

On 14 February 2013, Destia's Board of Directors decided on a bonus scheme for 2013 covering all personnel. The bonus scheme forms a part of the overall personnel reward scheme. The bonus scheme brings a supportive, in-house co-operation and strategy enhancing control and reward element to compensation. The scheme will support and develop the company's profitability and operating conditions.

On 14 February 2013, Destia's Board of Directors also decided to establish and implement a long-term incentive scheme for management for the period of 2013–2017. The purpose of the scheme is to unite the aims of owners and management in order to increase the company's value, commit the persons in question

to the company and offer them a competitive reward scheme. The scheme features three separate three-year earnings periods, 2013–2015, 2014–2016 and 2015–2017. For each earnings period, the Board of Directors will decide on the earnings criteria, the targets set for them and the persons included in the scheme. The Board of Directors is also authorised to review the remuneration paid, if needed.

The company's remuneration schemes correspond to the opinion given on 13 August 2012 by the Cabinet Committee on Economic Policy about compensation paid to company management and key personnel. More information about the compensation scheme is available in Destia's 2012 annual report at www.annualreport.destia.fi.

Changes in organisational structure

At the beginning of 2013, Destia divided its business operations into two nationally operating business units and four regional business units, which had previously been five. The national business units are Consulting Services and Special Construction, which was established in the beginning of the year and includes the Aggregates, Rock, Railways and Equipment business units. The regional business units are Southern Finland, Western Finland, Eastern Finland and Northern Finland. The Support Functions include Finance, Legal Services, Human Resources, Communications, and Processes.

Changes in management

In the beginning of 2013, Destia streamlined the work of its management team in order to enhance the control of the customer work and to meet rapid changes in the market situation. The Group Management Team comprises President & CEO Hannu Leinonen, CFO Pirkko Salminen, and Executive Vice Presidents Minna Heinonen, Pasi Kailasalo, Jouni Karjalainen, Jukka Raudasoja, Marko Vasenius and Seppo Ylitapio, and personnel representative Kimmo Laaksola. In addition, Extended Management Team was established to prepare and guide development projects and strategy concerning the entire Group, and to develop the management system. In addition to the persons mentioned above, the Extended Management Team also includes Senior Vice Presidents Laura Ahokas, Miia Apukka, Aki Markkola and Tom Schmidt. Deputy CEO and Executive Vice President in charge of Destia's processes Hannu Kulju, and Kalevi Katko, Head of Railways, resigned from the Group Management Team as they will retire during 2013.

At the beginning of 2013, Minna Heinonen was appointed Executive Vice President, Special Construction and Tom Schmidt Executive Vice President, Processes.

Litigation and disputes (Legal proceedings)

In January 2013, the environmental authority made a request to investigate Destia's Harjula pit at Mäntsälä. In summer 2012, on its own initiative, Destia informed the environmental authority that soil had been taken from outside the extraction area covered by the valid permit, but from property owned by the company. Destia investigates the matter in co-operation with the environmental authority.

Short-term risks and uncertainties

Destia classifies risks as market and operating environment risks, operational risks, financial risks and damage risks.

The fluctuation in the economic operating environment and the uncertainty in the market situation are causing a significant risk for Destia's business. Overall, the volume of infrastructure construction is expected to decline. Public sector investments in infrastructure construction are declining and economic uncertainty has also reduced the willingness of the private sector to invest. The contracting market is reflected in the competitive situation in the sector and, in Destia's core business areas, the competitive situation is expected

to remain fierce. Success in tendering for regional main road maintenance contracts as well as major contracts is of paramount importance.

In the management of risks caused by the operating environment, it is essential to focus on the selected business areas and to ensure the operational cost-efficiency, solidity, as well as readiness to react in varying situations.

The most significant operational risks concern project management and profitability. Uncertainty in terms of project profitability is being created by the potential increase of input prices and the ability to manage project-related risks. The key factors in reaching project targets are active project management from tender calculation to implementation, cost monitoring, ensuring resources and developing project management expertise.

Fluctuations in economic conditions may cause considerable changes on financial markets. Destia manages its financial risks in accordance with the company's treasury policy and hedges fundamental risks by derivative contracts. The company's freedom from net debt significantly reduces financial risks. Changes in the prices of oil-based commodities, in particular, cause uncertainty for the profitability of the company. The risk is being prevented by monitoring and assessing the commodity price development, by ensuring key procurements economically from a project perspective, and by hedging the price risks using derivative instruments.

In Destia's damage risk management, the key factors are proactive project management procedures, investments in occupational safety and ensuring adequate insurance cover.

Decisions of the Annual General Meeting

Destia's Annual General Meeting was held on 18 March 2013. The meeting confirmed the company's financial statements for 2012 and discharged the members of the Board of Directors and the President & CEO from liability for the accounting period 1 January–31 December 2012. The Annual General Meeting decided, as proposed by the Board of Directors, that no dividends be paid for the accounting period ending 31 December 2012.

The Annual General Meeting ratified the total number of members in the Board of Directors as five and reappointed Karri Kaitue as the Chairman of the Board of Directors. Kalevi Alestalo, Elina Engman, Matti Mantere and Solveig Törnroos-Huhtamäki were re-elected as members of the Board of Directors. The Annual General Meeting decided to keep the compensation of the members of the Board of Directors unchanged.

The Board of Directors convened after the Annual General Meeting and elected Matti Mantere, from amongst its number, as Vice Chairman. The Board of Directors also appointed Karri Kaitue (Chairman), Kalevi Alestalo and Elina Engman as members of the Nomination and Remuneration Committee and Matti Mantere (Chairman), Kalevi Alestalo and Solveig Törnroos-Huhtamäki as members of the Audit Committee.

The Annual General Meeting elected Deloitte & Touche Ltd (Authorised Public Accountants) as Destia Ltd's auditor for the accounting period 2013, with Aleksu Martamo (APA) as the Auditor with principal responsibility.

Events following the review period

In the second and third rounds of the public tender for the regional contracts of main road maintenance, Destia won two out of five and two out of three contracts respectively. The Vaasa, Suomussalmi and Paimio contracts won are five years and Nurmes seven years in duration. Destia maintained its strong market position in the regional main road maintenance.

Outlook for 2013

Economic uncertainty in Europe and tightening in the financial markets continue to affect the infrastructure market during the year. Competition is becoming fiercer as the number of major projects declines and projects started during previous years are being completed. Based on current information, modest market growth can be expected in 2014.

Destia's order book at the end of 2012, which was lower than in previous years, set challenges for this year's revenue. This was evident in the first quarter, as the revenue was clearly lower in comparison to the reference period. During the reporting period, Destia succeeded, however, to significantly increase the size of its order book. Based on the normal annual cycle, majority of the project base is allocated during the first half of the year.

Measures taken to improve profitability will, however, provide a good foundation for positive result development and preservation of strong cash position.

Destia Group's 2013 revenue and operating profit are expected to settle at the level of the previous year.

Vantaa, 29 April 2013

Destia Ltd

Board of Directors

More information

President & CEO Hannu Leinonen, tel. +358 20 444 4000 and CFO Pirkko Salminen, tel. +358 50 3022 485

Financial reporting 2013

Destia will publish Interim Report for January–June on 29 August and for January–September on 29 October.

CONSOLIDATED INCOME STATEMENT AND CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

IFRS

MEUR

| | 1-3/2013 | 1-3/2012 | 1-12/2012 |
|--|--------------|--------------|--------------|
| Continuing operations | | | |
| Revenue | 78.1 | 98.1 | 507.3 |
| Other operating income | 1.3 | 0.8 | 5.3 |
| Materials and services | 51.7 | 66.1 | 355.6 |
| Employee benefit expenses | 19.1 | 20.6 | 86.5 |
| Depreciations | 3.1 | 3.6 | 13.9 |
| Other operating expenses | 7.8 | 8.4 | 42.6 |
| Operating result | -2.2 | 0.2 | 14.0 |
| Financial income | 0.1 | 0.1 | 0.3 |
| Financial expenses | 0.4 | 0.7 | 3.4 |
| Result before taxes | -2.5 | -0.4 | 10.9 |
| Income taxes | -0.6 | -0.3 | -0.2 |
| Result for the period of continuing operations | -1.9 | -0.1 | 11.1 |
| Discontinued operations | | | |
| Result for the period of discontinued operations | 1.7 | -0.8 | -0.2 |
| Result for the period | -0.3 | -0.9 | 10.8 |
| Other comprehensive income including tax effects | | | |
| Items that will not be reclassified to profit and loss | | | |
| Actuarial profit and loss from benefit-based pension arrangements | 0.0 | 0.0 | -0.8 |
| | 0.0 | 0.0 | -0.8 |
| Items that may be reclassified subsequently to profit and loss | | | |
| Translation differences of foreign subsidiaries | 0.0 | 0.0 | 0.1 |
| Cash flow hedges | 0.1 | -0.2 | -0.1 |
| | 0.1 | -0.2 | 0.0 |
| Other comprehensive income net of tax | 0.1 | -0.2 | -0.8 |
| Comprehensive income for the period including tax effects | -0.2 | -1.1 | 10.0 |
| Result for the period and comprehensive income for the period belong to parent company shareholders. | | | |
| Earnings per share, EUR | -0.38 | -1.30 | 15.90 |

CONSOLIDATED BALANCE SHEET

IFRS

MEUR

31-Mar-13

31-Mar-12

31-Dec-12

ASSETS

Non-current assets

| | | | |
|-------------------------------------|------|------|------|
| Tangible assets | 63.1 | 65.3 | 66.9 |
| Goodwill | 17.0 | 17.0 | 17.0 |
| Other intangible assets | 2.4 | 2.6 | 2.3 |
| Pension receivable | 0.1 | 1.1 | 0.1 |
| Available-for-sale financial assets | 1.7 | 1.6 | 1.7 |
| Deferred tax assets | 4.2 | 5.7 | 4.6 |

| | | | |
|----------------------------------|-------------|-------------|-------------|
| Non-current assets, total | 88.6 | 93.3 | 92.5 |
|----------------------------------|-------------|-------------|-------------|

Current assets

| | | | |
|--------------------------------|------|------|------|
| Inventories | 23.8 | 25.1 | 24.3 |
| Accounts and other receivables | 42.4 | 59.4 | 45.5 |
| Held-to-maturity investments | 25.0 | | |
| Cash and cash equivalents | 25.2 | 64.2 | 61.1 |

| | | | |
|------------------------------|--------------|--------------|--------------|
| Current assets, total | 116.4 | 148.7 | 130.9 |
|------------------------------|--------------|--------------|--------------|

| | | | |
|----------------------|--------------|--------------|--------------|
| Assets, total | 205.0 | 242.0 | 223.5 |
|----------------------|--------------|--------------|--------------|

EQUITY AND LIABILITIES

Equity attributable to equity holders of the parent company

| | | | |
|-----------------------------------|------|-------|------|
| Share capital | 17.0 | 17.0 | 17.0 |
| Invested unrestricted equity fund | 56.4 | 56.4 | 56.4 |
| Other items | -1.2 | -1.4 | -1.3 |
| Retained earnings | -3.0 | -13.7 | -2.8 |

| | | | |
|----------------------|-------------|-------------|-------------|
| Equity, total | 69.2 | 58.3 | 69.4 |
|----------------------|-------------|-------------|-------------|

Non-current liabilities

| | | | |
|--------------------------|------|------|------|
| Deferred tax liabilities | 1.4 | 2.4 | 1.4 |
| Provisions | 14.6 | 7.4 | 15.3 |
| Financial liabilities | 32.5 | 61.1 | 32.6 |

| | | | |
|---------------------------------------|-------------|-------------|-------------|
| Non-current liabilities, total | 48.5 | 70.9 | 49.3 |
|---------------------------------------|-------------|-------------|-------------|

Current liabilities

| | | | |
|--|------|------|------|
| Accounts payable and other liabilities | 49.5 | 55.2 | 65.1 |
| Provisions | 9.5 | 15.8 | 13.2 |
| Financial liabilities | 0.4 | 3.2 | 0.4 |
| Advances received | 28.0 | 38.6 | 26.1 |

| | | | |
|-----------------------------------|-------------|--------------|--------------|
| Current liabilities, total | 87.3 | 112.8 | 104.7 |
|-----------------------------------|-------------|--------------|--------------|

| | | | |
|--------------------------------------|--------------|--------------|--------------|
| Equity and liabilities, total | 205.0 | 242.0 | 223.5 |
|--------------------------------------|--------------|--------------|--------------|

CONSOLIDATED CASH FLOW STATEMENT

IFRS

MEUR

| | 1-3/2013 | 1-3/2012 | 1-12/2012 |
|---|--------------|-------------|--------------|
| OPERATING CASH FLOWS | | | |
| Cash receipts from customers | 85.6 | 116.6 | 535.2 |
| Expenses paid to suppliers and personnel | -96.3 | -105.3 | -488.7 |
| Interests paid | 0.0 | 0.0 | -1.7 |
| Interests received | 0.1 | 0.1 | 0.3 |
| Other financial items | -0.1 | -0.1 | -2.1 |
| Tax paid | -0.3 | -0.2 | -0.8 |
| Net operating cash flow, continuing operations | -11.0 | 11.1 | 42.3 |
| Net operating cash flow, discontinued operations | -0.7 | -1.3 | -3.1 |
| Net operating cash flow | -11.7 | 9.8 | 39.1 |
| INVESTMENT CASH FLOW | | | |
| Investments in intangible and tangible assets | -0.7 | -0.3 | -7.2 |
| Sale of intangible and tangible assets | 1.5 | 1.0 | 5.8 |
| Investments in other assets | -25.0 | 0.0 | 0.0 |
| Proceeds from the sale of other investments | 0.0 | 0.0 | 0.0 |
| Net investment cash flow, continuing operations | -24.2 | 0.7 | -1.4 |
| Net investment cash flow, discontinued operations | 0.0 | 0.0 | 0.0 |
| Net investment cash flow | -24.2 | 0.7 | -1.4 |
| FINANCIAL CASH FLOWS | | | |
| Decrease in non-current debt (-) | 0.0 | 0.0 | -30.0 |
| Increase in short-term financing (+) | 0.0 | 0.2 | 0.0 |
| Decrease in short-term financing (-) | 0.0 | -0.1 | -0.5 |
| Repayments of financial leasing liability | 0.0 | -0.1 | 0.0 |
| Net financial cash flow, continuing operations | 0.0 | 0.0 | -30.5 |
| Net financial cash flow, discontinued operations | 0.0 | 0.0 | 0.0 |
| Net financial cash flow | 0.0 | 0.0 | -30.5 |
| Change in cash and cash equivalents | -35.9 | 10.5 | 7.2 |
| Cash and cash equivalents at beginning of financial year | 61.1 | 53.7 | 53.7 |
| Effect of exchange rate changes | 0.0 | 0.0 | 0.1 |
| Cash and cash equivalents at end of financial year | 25.2 | 64.2 | 61.0 |

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

IFRS

MEUR

| |
|--|
| Equity attributable to equity holders of the parent company |
|--|

| | Share capital | Hedge instrument fund | Invested unrestricted equity fund | Translation differences | Retained earnings | Total |
|--|---------------|-----------------------|-----------------------------------|-------------------------|-------------------|-------------|
| Equity 1 Jan 2012 | 17.0 | -1.2 | 56.4 | 0.0 | -12.8 | 59.4 |
| Other comprehensive income | | | | | | |
| Result for the period | | | | | -0.9 | -0.9 |
| Other comprehensive items: | | | | | | |
| Translation differences | | | | | | |
| Cash flow hedges | | -0.2 | | | | -0.2 |
| Comprehensive income for the period | | -0.2 | | | -0.9 | -1.1 |
| Equity total 31 March 2012 | 17.0 | -1.4 | 56.4 | 0.0 | -13.7 | 58.3 |

| |
|--|
| Equity attributable to equity holders of the parent company |
|--|

| | Share capital | Hedge instrument fund | Invested unrestricted equity fund | Translation differences | Retained earnings | Total |
|--|---------------|-----------------------|-----------------------------------|-------------------------|-------------------|-------------|
| Equity 1 Jan 2013 | 17.0 | -1.3 | 56.4 | 0.0 | -2.8 | 69.4 |
| Other comprehensive income | | | | | | |
| Result for the period | | | | | -0.3 | -0.3 |
| Other comprehensive items: | | | | | | |
| Translation differences | | | | | | 0.0 |
| Cash flow hedges | | 0.1 | | | | 0.1 |
| Comprehensive income for the period | | 0.1 | | | -0.3 | -0.2 |
| Equity total 31 March 2013 | 17.0 | -1.2 | 56.4 | 0.0 | -3.0 | 69.2 |

Notes

This Interim Report has been prepared in accordance with IFRS accounting and assessment principles, but not all requirements of the IAS 34 standard have been observed. The Interim Report should be read together with the Financial Statements 2012. The new standards and interpretations that came into effect on 1 January 2013 have affected the method of presentation for the reporting period, not the figures presented.

CONSOLIDATED INCOME STATEMENT; QUARTERLY FIGURES

IFRS

MEUR

| | 1-3/2013 | 10-12/2012 | 7-9/2012 | 4-6/2012 | 1-3/2012 |
|---|-------------|--------------|--------------|--------------|-------------|
| Continuing operations | | | | | |
| Revenue | 78.1 | 134.6 | 156.2 | 118.4 | 98.1 |
| Other operating income | 1.3 | 1.9 | 1.4 | 1.2 | 0.8 |
| Materials and services | 51.7 | 94.1 | 113.7 | 81.7 | 66.1 |
| Employee benefit expenses | 19.1 | 25.6 | 20.3 | 20.0 | 20.6 |
| Depreciations | 3.1 | 3.6 | 3.4 | 3.4 | 3.6 |
| Other operating expenses | 7.8 | 13.6 | 10.0 | 10.6 | 8.4 |
| Operating result | -2.2 | -0.4 | 10.3 | 3.9 | 0.2 |
| Financial income | 0.1 | 0.1 | 0.1 | 0.1 | 0.0 |
| Financial expenses | 0.4 | 0.3 | 0.2 | 2.2 | 0.7 |
| Result before taxes | -2.5 | -0.6 | 10.2 | 1.7 | -0.5 |
| Income taxes | -0.6 | 1.3 | -0.7 | 0.4 | -0.3 |
| Result for the period of continuing operations | -1.9 | -1.8 | 10.9 | 2.1 | -0.1 |
| Discontinued operations | | | | | |
| Result for the period of discontinued operations | 1.7 | -0.5 | 0.4 | 0.6 | -0.8 |
| Result for the period | -0.3 | -2.4 | 11.3 | 2.7 | -0.9 |

CONSOLIDATED BALANCE SHEET, QUARTERLY FIGURES

IFRS

MEUR

| | 3/2013 | 12/2012 | 9/2012 | 6/2012 | 3/2012 |
|--|--------------|--------------|--------------|--------------|--------------|
| ASSETS | | | | | |
| Non-current assets | | | | | |
| Tangible assets | 63.1 | 66.9 | 61.1 | 63.9 | 65.3 |
| Goodwill | 17.0 | 17.0 | 17.0 | 17.0 | 17.0 |
| Other intangible assets | 2.4 | 2.3 | 2.3 | 2.5 | 2.6 |
| Pension receivable | 0.1 | 0.1 | 1.1 | 1.1 | 1.1 |
| Available-for-sale financial assets | 1.7 | 1.7 | 1.7 | 1.7 | 1.6 |
| Deferred tax assets | 4.2 | 4.6 | 7.0 | 6.0 | 5.7 |
| Non-current assets, total | 88.6 | 92.5 | 90.2 | 92.1 | 93.3 |
| Current assets | | | | | |
| Inventories | 23.8 | 24.3 | 27.1 | 25.2 | 25.1 |
| Accounts and other receivables | 42.4 | 45.5 | 81.8 | 74.0 | 59.4 |
| Held-to-maturity investments | 25.0 | | | | |
| Cash and cash equivalents | 25.2 | 61.1 | 32.5 | 27.5 | 64.2 |
| Current assets, total | 116.4 | 130.9 | 141.4 | 126.7 | 148.7 |
| Assets, total | 205.0 | 223.5 | 231.6 | 218.8 | 242.0 |
| EQUITY AND LIABILITIES | | | | | |
| Equity attributable to equity holders of the parent company | | | | | |
| Share capital | 17.0 | 17.0 | 17.0 | 17.0 | 17.0 |
| Invested unrestricted equity fund | 56.4 | 56.4 | 56.4 | 56.4 | 56.4 |
| Other items | -1.2 | -1.3 | -0.9 | -0.6 | -1.4 |
| Retained earnings | -3.0 | -2.8 | 0.4 | -10.9 | -13.7 |
| Equity, total | 69.2 | 69.4 | 72.9 | 61.9 | 58.3 |
| Non-current liabilities | | | | | |
| Deferred tax liabilities | 1.4 | 1.4 | 2.4 | 2.4 | 2.4 |
| Provisions | 14.6 | 15.3 | 7.2 | 7.4 | 7.4 |
| Financial liabilities | 32.5 | 32.6 | 31.1 | 31.1 | 61.1 |
| Non-current liabilities, total | 48.5 | 49.3 | 40.7 | 40.9 | 70.9 |
| Current liabilities | | | | | |
| Accounts payable and other liabilities | 49.5 | 65.1 | 70.3 | 62.7 | 55.2 |
| Provisions | 9.5 | 13.2 | 13.1 | 15.0 | 15.8 |
| Financial liabilities | 0.4 | 0.4 | 2.0 | 0.4 | 3.2 |
| Advances received | 28.0 | 26.1 | 32.6 | 37.9 | 38.6 |
| Current liabilities, total | 87.3 | 104.7 | 118.0 | 116.0 | 112.8 |
| Equity and liabilities, total | 205.0 | 223.5 | 231.6 | 218.8 | 242.0 |

CONSOLIDATED CASH FLOW STATEMENT; QUARTERLY FIGURES

IFRS

MEUR

| | 1-3/2013 | 10-12/2012 | 7-9/2012 | 4-6/2012 | 1-3/2012 |
|--|--------------|-------------|-------------|--------------|-------------|
| OPERATING CASH FLOWS | | | | | |
| Cash receipts from customers | 85.6 | 170.4 | 143.0 | 105.7 | 118.4 |
| Expenses paid to suppliers and personnel | -97.0 | -139.9 | -137.8 | -107.9 | -108.3 |
| Interests paid | 0.0 | -0.3 | -0.2 | -1.2 | 0.0 |
| Interests received | 0.1 | 0.1 | 0.1 | 0.1 | 0.0 |
| Other financial items | -0.1 | -0.4 | -0.1 | -1.5 | -0.1 |
| Tax paid | -0.3 | -0.3 | -0.2 | -0.1 | -0.2 |
| Net operating cash flow | -11.7 | 29.4 | 4.8 | -4.9 | 9.8 |
| INVESTMENT CASH FLOW | | | | | |
| Investments in intangible and tangible assets | -0.7 | -2.8 | -2.0 | -2.1 | -0.3 |
| Sale of intangible and tangible assets | 1.5 | 1.9 | 2.4 | 0.5 | 1.0 |
| Investments in other assets | -25.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Proceeds from the sale of other investments | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net investment cash flow | -24.2 | -0.9 | 0.4 | -1.6 | 0.7 |
| FINANCIAL CASH FLOWS | | | | | |
| Decrease in non-current debt (-) | 0.0 | 0.0 | 0.0 | -30.0 | 0.0 |
| Increase in short-term financing (+) | 0.0 | 0.0 | 0.0 | -0.2 | 0.2 |
| Decrease in short-term financing (-) | 0.0 | -0.1 | -0.2 | -0.1 | -0.1 |
| Repayments of financial leasing liability | 0.0 | 0.0 | 0.0 | 0.1 | -0.1 |
| Net financial cash flow | 0.0 | -0.1 | -0.2 | -30.2 | 0.0 |
| Change in cash and cash equivalents | -35.9 | 28.5 | 5.0 | -36.7 | 10.5 |
| Cash and cash equivalents at beginning of reporting period | 61.1 | 32.5 | 27.5 | 64.2 | 53.7 |
| Cash and cash equivalents at end of reporting period | 25.2 | 61.1 | 32.5 | 27.5 | 64.2 |

GROUP'S KEY FIGURES

IFRS

| MEUR | 1-3/2013 | 1-3/2012 | 1-12/2012 |
|--|----------|----------|-----------|
| Revenue, continuing operations | 78.1 | 98.1 | 507.3 |
| Change from previous year, % | -20.4 | 11.6 | 3.0 |
| Operating profit for the period, continuing operations | -2.2 | 0.2 | 14.0 |
| % of revenue | -2.9 | 0.2 | 2.8 |
| Result for the period, continuing operations | -1.9 | -0.1 | 11.1 |
| % of revenue | -2.5 | -0.1 | 2.2 |
| Result for the period | -0.3 | -0.9 | 10.8 |
| Gross investments | 0.7 | 0.3 | 7.3 |
| % of revenue | 0.9 | 0.3 | 1.4 |
| Balance sheet total | 205.0 | 242.0 | 223.5 |
| Equity | 69.2 | 58.3 | 69.4 |
| Equity ratio, % 1) | 39.1 | 28.7 | 35.2 |
| Net gearing, % 2) | -25.2 | -3.9 | -40.5 |
| Interest-bearing liabilities | 32.8 | 61.9 | 32.9 |
| Current Ratio 3) | 1.3 | 1.3 | 1.3 |
| Quick Ratio 4) | 1.4 | 1.5 | 1.3 |
| Return on equity, % 5) | 16.5 | -11.7 | 16.8 |
| Return on investment, % 6) | 13.8 | -1.4 | 12.5 |
| Earnings per share, EUR | -0.38 | -1.30 | 15.90 |
| Equity per share, EUR | 101.78 | 85.74 | 102.08 |
| Average personnel | 1,462 | 1,580 | 1,591 |
| Order book | 713.5 | 731.4 | 600.8 |
| Research and development expenses | 0.8 | 0.5 | 2.9 |
| % of other operating expenses | 10.3 | 6.0 | 6.9 |

Formulas:

- 1) $(\text{Equity}/(\text{balance sheet total} - \text{advances received})) * 100$
- 2) $((\text{Interest-bearing liabilities} - \text{cash, bank deposits and short-term investments})/\text{equity}) * 100$
- 3) $(\text{Inventories} + \text{liquid assets})/\text{current liabilities}$
- 4) Financial assets without receivables from uncompleted contracts/current liabilities without advance payments
- 5) $(\text{Result for the period}/\text{average equity}) * 100$
(opening and closing balance)
- 6) $(\text{Result before taxes} + \text{interest costs and other financial expenses})/(\text{invested capital average}) * 100$
(balance sheet total - non-interest-bearing liabilities - provisions, opening and closing balance)

Under points 5 and 6 the result has been converted into yearly result (12 months back).

GROUP'S QUARANTEES AND CONTINGENT LIABILITIES

IFRS

| MEUR | 31 Mar 2013 | 31 Mar 2012 | 31 Dec 2012 |
|--|-------------|-------------|-------------|
| Liabilities with mortgages as collateral | | | |
| Loans from financial institutions | | 0.1 | |
| Mortgages given | | 0.4 | |
| Bank quarantees | 87.1 | 86.1 | 84.4 |
| Leasing liabilities | | | |
| Within one year | 3.2 | 2.8 | 2.9 |
| Within more than one year and less than five years | 5.1 | 4.8 | 4.5 |
| Within more than five years | 0.1 | 0.2 | 0.1 |
| Total | 8.4 | 7.8 | 7.5 |

GROUP'S CARRYING AMOUNTS OF FINANCIAL ASSETS AND LIABILITIES

IFRS

| MEUR | 31 Mar 2013 | 31 Dec 2012 |
|---|-------------|-------------|
| Financial assets | | |
| Available-for-sale financial assets | | |
| Available-for-sale financial assets (level 3) | 1.7 | 1.7 |
| Financial assets at fair value through profit or loss | | |
| Current | | |
| Trade and other receivables (level 2) | 25.9 | 32.0 |
| Held-to-maturity investments (level 2) | 25.0 | |
| Cash and cash equivalents (level 2) | 25.2 | 61.1 |
| Financial liabilities | | |
| Financial liabilities at fair value through profit or loss | | |
| Interest rate swaps, in hedge accounting (level 2) | 1.6 | 1.7 |
| Other derivatives - not in hedge accounting (level 2) | 0.1 | 0.1 |
| Financial liabilities valued at amortized acquisition cost | | |
| Non-current | | |
| Loans from financial institutions, interest-bearing (level 2) | 30.2 | 30.2 |
| Financial leasing liability, interest-bearing (level 2) | 0.7 | 0.8 |
| Current | | |
| Loans from financial institutions, interest-bearing (level 2) | 0.1 | 0.1 |
| Financial leasing liability, interest-bearing (level 2) | 0.2 | 0.2 |
| Trade payables and other liabilities (level 2) | 48.5 | 63.6 |

The carrying value equals for the fair value. The levels adopted in fair value accounting:

Level 1: Exchange traded securities.

Level 2: Fair value determined by observable parameters.

Level 3: Fair value determined by non-observable parameters.

SHARES AND SHAREHOLDERS

| Shareholder | Number of shares | % | Voting right | Share capital EUR |
|------------------|------------------|-------|--------------|-------------------|
| State of Finland | 680,000 | 100.0 | 1 vote/share | 17,000,000 |

The information provided in the interim report has not been audited.